



**SCHEDULE OF CHARGES**  
(Effective January 1, 2009)

**I. PROJECT INITIATION AND MINIMUM CHARGES**

Initial telephone consultation	No Charge
Normal Minimum Retainer	
Engineering/Consultation Projects	\$ 1000
Litigation/Expert Testimony Projects	\$ 2600
Depositions or Trial Testimony Minimum (Preparation and Travel)	8 Hours
Engineering Services and Travel Time	Listed Rates

**II. NORMAL HOURLY RATES FOR STAFF SERVICES**

John P. Sauer	\$ 325
John P. Sauer – Preparation for and Deposition/Trial Testimony	\$ 400

**III. SERVICES BY CONTRACT OR WITHIN BUDGETARY LIMITS**

For client services which are highly definable as to their scope, we are willing to negotiate a fixed amount contract to provide such services.

For projects having a less definable scope or specific budget limitations, we can provide estimates for completing specific tasks or restrict our services to prearranged budgetary limits.

**IV. INVOICING**

Clients will receive periodic invoices itemizing date of services, nature of service, person performing, and hours for that day. Travel and other expenses will be separately itemized.

**V. PAYMENT OF CHARGES**

- A. Payments net 30 days. Late Fee: 1.5% per month thereafter.
- B. Advance payments may be required for priority services requested on short notice, to do substantial testing, or to continue work where a client has been delinquent.
- C. Deposition or trial testimony will be given only after payment for all charges has been received, including estimate charges for such testimony.



VI **TYPICAL PROJECT COSTS**

For most projects, the listed retainer will be adequate to conduct a preliminary in-house review and give a verbal response which provides guidance on the matter. For a litigation matter in which we are expected to provide a report or oral testimony the total costs will depend on the amount of research and testing, and extent and length of involvement. Total project costs which involve such litigation or testimony usually range between \$15,000 and \$65,000 for a matter which goes through trial. These costs would not necessarily be typical for other types of projects involving only a consultation or a task of limited scope.

While all projects are invoiced periodically for actual time and expenses, the following are typical charges for frequent types of activities:

1. Review project or related materials and provide verbal recommendations and consultation: \$1,500 -5,000
2. Collect related standards, past litigations, state of the art and other research materials: \$1,500 -7,500
3. On-site inspection of accident location, facility, machine, process or product: \$1,000 -3,500
4. Assistance in drafting complaints or questions for testimony or interrogatories: \$ 500 - 1,500
5. Laboratory product testing, accident simulation and/or accident reconstruction: \$5,000-20,000
6. Maintenance of case file, including staff and client communications: \$125/Month
7. Study case material in preparation for deposition or trial: \$1,500 -3,750
8. Prepare exhibits for deposition or trial testimony: \$2,000 -6,250
9. Storage of evidence (depending on size and nature): \$25 - 125/Month
  - a. Storage of evidence will be at no charge for one year from the onset of job start-up. Dependent upon size and weight, a monthly storage fee may be required.